

STRUKTURAT LTD is a company dedicated to developing comprehensive engineering solutions for the construction market in the Dominican Republic. With over 100 employees and a regional perspective, we cover the manufacturing of structures, manufacturing and installation of industrial warehouses, storage tanks, and other solutions, always meeting the high-quality standards required by our customers.

With a regional view, and by adhering to our values of quality, passion, responsibility, commitment and confidentiality, we developed, in conjunction with **London Consulting Group**, the "ACME" project between August 2020 and February 2021. The project focused on **optimizing processes and developing our organizational structure**. Some of our most significant activities and achievements were:

Budgeting and Planning:

- 20% increase in on-time budget compliance.
- 49% increase in on-time delivery of the engineering drawings.
- Implementation of production scheduling and widening our planning horizon.
- 62% improvement in on-time and in-full material delivery.
- Design and implementation of an indicator model, lessons learnt, kick-off and governance model.

Workshop and Maintenance:

- 49% reduction in workshop down-time.
- 5% increase in manufacturing productivity.
- 156% increase in compliance to the planned delivery of elements to projects.
- Design and implementation of an active supervision model on the floor.

Additionally, we redesigned and formalized Strukturat's **Organizational Structure**, by formally defining the functions, the hierarchy, and control spans. Through the **Managerial Skills Seminars**, which were attended by 17 employees, we were able to share and validate the best management practices.

The way change was managed, the permanent commitment displayed by the team, the focus on achieving goals, and the adaptability displayed when facing different challenges during the project's execution, were key aspects to achieving the benefits that are described here, and which generated significant changes to Strukturat's work culture.

Sincerely

Enrique Bonetti General Manager



January 15th, 2021. Santo Domingo, Dominican Republic.

To whom it may concern:

STRUKTURAT LTD is a company focused in the development of integral solutions, in he engineering area, for the construction segment in Dominican Republic. With a human capital of over 100 collaborators and a regional vision, it overtakes the fabrication of metallic structures and assembling of industrial plants, storage tanks, and other solutions with high quality standards according to our clients' necessities.

With a regional vision, and driven by values such as quality, passion, responsibility, compromise and trust, since August 2020 until January 2021, we've developed alongside London Consulting Group, the project names ACME, with the focus of optimizing processes and organizational development.

Through this, we would like to acknowledge the Organizational Development area in London Consulting Group for their excellent collaboration in the Organizational Development program, addressed to the managing team and the supervising team, with the following activities:

Seminar in Managing Skills

There were 6 workshops developed for the managing team and 4 workshops for the supervisors' team. With this program, we've impacted 17 participants to whom we've facilitated the adoption of new tools in management and execution which support the implementation of the work system.

Strategic Coaching and defining action plans

With this individual accompaniment, we've identified needs and concerns, such as strengths and opportunities with which we've defined action plans of personal improvement for work.

Communication program and Project Change Management

With this initiative, we've accomplished to constantly maintain the staff informed of the company, promoting at the same time its values and appropriate behaviour for the development of the project.

Without any doubt, this program resulted of great importance for our organization. The disposition to change, alongside our new acquire abilities, are a key factor for the development of leadership in our staff. Having said that, we express our sincerest recommendation for the Organizational Development Area in London Consulting Group, for their professionalism, compromise and efficiency to execute a program of such nature.

Enrique Bonetti

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