



Camuy, Puerto Rico
31th of March 2017

To whom it may concern:

SNC Technical Services, LLC, is a subsidiary of Sitnasuak Native Corporation (SNC), an Alaskan Native Corporation experienced in manufacturing military apparel and equipage. Since 2003 we manufacture for the United States Armed Forces through our holding company, from our 2 manufacturing plants in Puerto Rico.

In October 2016, we began a project with London Consulting Group (LCG) called **"SNC ON THE TOP"** with the objective of improving the efficiency and productivity in the **Supply Chain, Planning and Cutting** departments.

Among the most relevant results of the project we found the following:

Supply Chain

- Redesigning the layout of the warehouses in order to improve the management of the materials and the flow into the Production Plants.
- Increasing the Inventory reliability to **98%** through implementing a Cycle Count process.
- Increasing the amount of on time and complete deliveries by our suppliers.

Cutting

- Optimizing the internal production processes of Cutting, Spreading, and Sorting
- Increase the cutting effective time by **23%**
- Increase the spreading effective time by **26%**
- Reduce the time of sorting by **65%**
- Reducing production costs per unit by **17%**

Planning

- Redesigning the planning and scheduling processes of production orders.
- On average, we saw an improvement of 30 days in terms of time taken to deliver to our clients.
- Strengthening the system of planning and feedback in order to trace orders throughout the whole process.

The economic benefits that were achieved by working together with London Consulting Group present a Return on Investment of **1 to 1** at the time the project was finalized. The forecasted Return on Investment after one year of finalizing the project is of **4.3 to 1**, and due to this, we very much recommend **London Consulting Group** due to their professionalism, commitment and efficiency in undertaking this project.

Humberto Zacapa
CEO

SNC Technical Services, LLC.