

Santiago de los Caballeros
November 30, 2023



notions group™

To whom it may concern:

Grupo Notions is a corporate group point of reference for business success, social commitment, and global expansion in the Free Trade Zone. Grupo Notions is recognized for the excellent service and competitive advantages it provides to its customers through its three main companies, Notions Dominicana S.A., Global Technology Group Ltd., and Now Logistics, Inc. which have over 100 employees and an annual turnover of more than \$12 million USD.

Between February and November 2023, we developed in conjunction with London Consulting Group, a 40-week operational improvement project in the three companies. Some of the most significant results that we achieved are:

Global Technology Group Ltd.

- 14% increase in control and compliance with critical variables and floor control.
- 98% increase in plant availability for the extrusion process.
- 8% increase in plant availability for the printing process.
- 36% increase in plant availability in the conversion process.
- 18% reduction in production costs.

Notions Dominicana S.A.

- 91% increase in the number of sales visits made each month.
- + 200 hours of training provided to our sales executives.
- + 48 hours of mentoring provided to our sales executives.
- 42% compliance with the supplier negotiation goals by the end of the project.
- 18% reduction in obsolete inventories.

Now Logistics, Inc.

- 23% increase in the perfect delivery indicator.
- 5% improvement in the level of control over the operation and logistics management.
- 54% increase in cyclical inventory compliance.
- 54% decrease in overtime.

Other Impacts

- Empowering leaders through 6 training sessions. This resulted in over 2000 hours dedicated to developing our leaders' ability to generate the conditions required to make changes and improvements during the project.
- Designing and implementing 16 operational tools that improved the level of control over the production processes and their efficiency.
- Designing and implementing control checklists for the critical variables and floor control process, generating over 1500 follow-ups.
- Designing and implementing 38 work models at the corporate level including our core departments such as sales, procurement, production, and logistics. Developing manuals and procedures for these work models.
- Developing and implementing a new Governance Model within all Notions Group companies.
- Designing a new commission model for our sales executives.
- Introducing, implementing, and providing training on the agile methodologies used to design the processes and tools. The biggest impact of these changes was the IT department's ability to develop processes.
- Over 30 hours of training were dedicated to the project department to ensure the project's continuity.

The project has been successfully concluded. The financial savings have generated a return on investment of 0.5 to 1 with a forecasted return on investment of 2 to 1 by the end of the project's maturity period. We are happy to recommend London Consulting Group as a professional and committed firm that can positively impact an organization's work culture through their shoulder to shoulder implementation methods.

Sincerely,

President Notions Group

Chief Financial Officer Notions Group