

GECOLSA

Unico Distribuidor autorizado de equipo CATERPILLAR para Colombia

NIT. 860.002.576-1

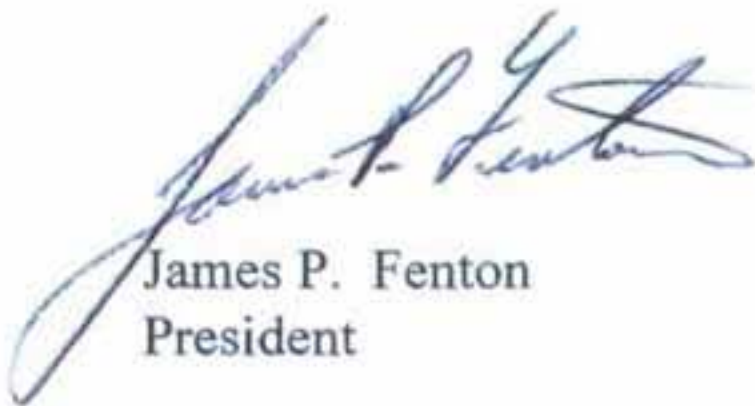
TO WHOM IT MAY CONCERN

In October 1996 we contracted London Consulting to review and implement improvements of our parts inventory and warehouse procedures along with a complete review of our service shops operation in both, Bogota and Barranquilla.

The project was programmed to be finished within 21 weeks in which London completed it on time, even though we had asked them to help us with a few other subjects in which were not in the original plan.

As of the termination date of the program we are very happy with the results which have been obtained and we believe that the processes and procedures in which London introduced our people on how to solve problems and analyzing opportunities will play an important role in the future development of both our service and parts departments.

If any company would like more details about the work London Consulting did for us, we will be happy to have them contact us in the future.



James P. Fenton
President

Santafé de Bogotá, March 21, 1997

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